

Meeting with Mayor Altmann



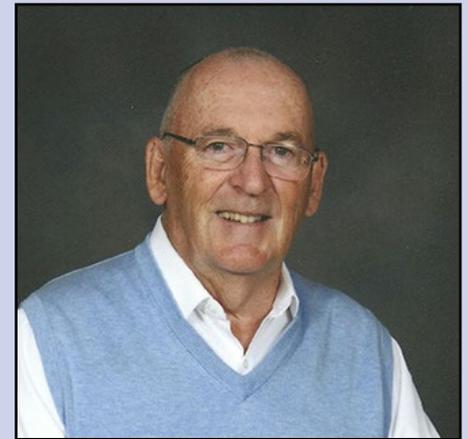
The Board of Directors had a meeting with Mayor Justin Altmann on May 18 for a frank discussion on a variety of topics. The Mayor provided highlighted information on the Human Resource issues the Town is dealing with and the impact that those problems have on Town business.

As a result, the Chamber Board will meet with Town Councillors to review their positions that

appear to be at odds with the Mayor.

Other topics discussed included the under-performance of Economic Development, the plans for Main Street Re-construction and Strategic plans were also discussed. The Chamber will be commenting on these issues in our Advocacy commentaries moving forward.

There is no clear Vision for Whitchurch Stouffville that the current Council is striving for. Disparity of individual opinions is causing confusion and the unusual turnover in staff, particularly senior management staff, is having a negative impact on the Town's reputation and business development. This is a serious matter and the Board of Directors will provide an update by the end of June.



3rd Edition of Business News

Our networking events will slow down over the summer, but, I invite you to consider nominating a fellow Chamber Member for the Business Recognition Awards, which will take place on October 19th. All nominations are due by July 29th so that the judging process can begin. Please see the Business Recognition Awards article on page 4 for details.

Harry Renaud- Executive Director
harry@stouffvillechamber.ca

Welcome New Members

- Hagerty Canada LLC
- Sun Life Financial – Jesse Loucks
- Tiny Bubbles Childcare
- 404 Stone Limited
- Inside Out Decorating (Benjamin Moore)
- Stouffville Garage Doors
- Shoppers Drug Mart
- Symposium Cafe Restaurant & Lounge
- J.A.G. Marketing
- DLB Group Ltd.
- Michael Roseman CA Professional
- Integrity Tours
- Blackstock Leather Inc.
- Orchid Medical Centre

Thank you to our Corporate Sponsors:



Golf Day June 6 - Sleepy Hollow Golf & Country Club

The Stouffville Chamber has joined up with Markham Board of Trade to co-host a Golf Day at Sleepy Hollow Golf Club. This event broadens the scope for networking by bringing together Members from both Chambers to enjoy a game of golf and network. A new feature will be the Apres Golf Reception instead of a dinner. This concept will still allow for prize awards, networking after golf, reduce cost and have everyone home earlier after an afternoon on the course. The Golf day is a fund-raiser for the Chamber so we hope to have strong support.



Door Prizes Include: A 1-Year Membership at Sleepy Hollow Golf & Country Club



WIN! 1-year Lease, 2016 Nissan Rogue or Trip for 2 to the Majestic Colonial Resort in Punta Cana, Dominican Republic
By Scoring A-Hole-In-1

Advocacy Update

The Chamber has been participating in the Task Force discussions about improving Broad Band Services for our community. This is a complex subject extending over regulatory boundaries, capital investment and competitive propositions not to mention government interventions. Supply and demand are at work but the economic reality must be substantiated before any improvements can be expected. Improved broadband service in Stouffville will help your business.

The Town has produced an Economic Development Plan, 2015-2020 which requires much more work to become a viable working Plan. The Chamber will continue to work with the Town to demand a better effort to attract and develop more industrial and commercial enterprises to locate in Stouffville.

The Chamber is very concerned about the introduction of the Ontario Registered Pension Plan. (ORPP). This is proposed legislation that the Provincial Government wishes to introduce at a time of economic uncertainty. There is an intended phasing in for smaller enterprises over the next 3 years. The Stouffville Chamber will be part of a delegation meeting with Associate Minister Mitzi Hunter on June 7th, to discuss the implications of the ORPP on small and medium size enterprises. The Chamber will keep Membership advised.



Buyers' Guide/Business Directory

The new Buyers' Guide/Business Directory will be in circulation June via Canada Post to business addresses. We would certainly welcome your comments on this new publication along with any suggestions for improvements. Our objective for this publication is to promote and support local businesses, all feedback and suggestions are welcomed. If you do not receive a copy through Canada Post or would like additional copies please contact the Chamber office. Thank you to all advertisers for your support.

Membership Drive

The Chamber has taken on a Membership Challenge to increase our membership roster by 10% and the membership revenue by more than 10% before the end of 2016.

The more Members we have, the more revenue will be available to put together programs and opportunities that will benefit EVERYONE in our Membership.

The first step in this Membership drive was to develop an incentive for our Members to help bring New Members in. If you as a Member introduce someone new to the Chamber and they become a Member, we will pay you \$25. for the introduction

The second step is an awareness campaign. That has recently started running in the Sun Tribune. This is just the beginning...

Join in the Membership Challenge and help us grow... Together!



\$25

The Stouffville Chamber of Commerce will give \$25. to any Member that helps to bring a new Member on board. Some conditions do apply, contact the office at 904-642-4227 for details.

*Our strength is in our numbers,
let's grow the Chamber together!*

New Member Introduction Reward

Did you know you can now earn \$25 for each new company you introduce to the Chamber? For every new Member who joins the Chamber, we will pay \$25 to whomever introduced that new Member to us!

Bursary Support

The Chamber will continue its support of Secondary School graduates by awarding two Bursaries to qualifying graduates. This year the Chamber has increased the Bursaries to \$500 each.



Colossal Networking Event

On June 14 at The Manor in King City the annual Colossal Networking Event will take place. This coming together of all nine Chambers in York Region with exhibitors, networking, free food in a festive celebration of success will also present the Business Excellence Awards for York Region.

The Stouffville Chamber will have a table and we invite Members to drop by and help us promote Stouffville. Over 600 persons attended this annual event last year.

Networking Events A Success



Members should watch out for more of these professional sessions in the Fall. If you have an idea that you think would make a great networking event, let us know!

***“Networking Events
Provide A Unique
Opportunity To Meet Other
Members In A Fun And
Interactive Manner”***

Besides our major networking breakfast in February with Region Chair Wayne Emmerson, the Mayor’s Annual Dinner with Mayor Justin Altmann and featured Guest Speaker Minister Health Dr. Jane Philippott, the Chamber also hosted two professional development networking events that were successful.

Members learned how to grow their business using social media as well as the development the skill to properly and effectively network.



M2M Promotions & Discounts

In March we introduced our Member to Member Promotion & Discounts, an electronic (pdf) publication which is distributed to Members quarterly.

This vehicle was developed to provide Members with the opportunity to promote their business to other Members through coupon offers.

The June issue was just released. If you are interested in being included in the next release the deadline for material is August 16th. With a target delivery date of early September

Chamber of Commerce Stouffville **M2M Business Promotions & Discounts**
June 2016

 <p>Contact Name: Carl Facker Email: carlf@stouffvillechamber.ca Phone Number: 905-642-5700</p> <p>The UPS Store 20% Discount Some Restrictions Apply See store for details.</p> <p>We Print Ship and More at The UPS Store</p>	 <p>\$25</p> <p>The Stouffville Chamber of Commerce will give \$25 to any Member that helps to bring a new Member on board. Some conditions do apply, contact the office at 905-642-4227 for details.</p> <p><i>Our strength is in our numbers, let's grow the Chamber together!</i></p>
 <p>Contact Name: Patrick Straw Email: pstraw@nesssecurity.ca Phone Number: 905-477-7311 Toll Free: 1-800-367-4223</p> <p>NESS Security Inc. 10% Discount For all electronic security and lock services. http://www.nesssecurity.ca/</p>	 <p>Contact Name: Elizabeth Johnson Email: elizabeth@oakridgefamilyeyecare.ca Phone Number: 905-501-3037</p> <p>Oak Ridge Family Eye Care 20% off Eyewear https://www.oakridgefamilyeyecare.ca/</p>
 <p>Contact Name: Wesley Gardner Email: wesley@meadowbrookgolf.net Phone Number: 905-887-5801</p> <p>Meadowbrook Golf Club Chosen by our members for outstanding golf challenges, unforgettable dining and clubhouse experiences, and service excellence. A unique personalized investment.</p> <p>Join today in one of our Championship Golf, Executive Golf, or Dining Memberships and save up to 50%! Contact Wesley for details.</p>	 <p>Contact Name: Elizabeth Johnson Email: elizabeth@meadowbrookgolf.net Phone Number: 416-910-1058</p> <p>Kids Cash Free delivery to the York Region. http://kidscash.ca/</p>

Member Only Benefits

Part of the Chamber's attributes are the Benefits that are offered to Member. Too often these are overlooked and should be reviewed to see if they afford you some advantage. Each benefit is outlined on the Website and provides a summary of the offering and benefits to you, and your employees. [Click Here](#)



In order to deliver on our commitment to providing full scale Human Resource Solutions to Canada's small business owners, we assembled a strong team with vast experience and diversity of skills.

Recruitment and Hiring

We pre-screen and reference check from our pool of over 10,000 candidates

Legal Counsel

Access to an in house legal team – we'll make sure you are onside with the law

Employee Record Management

We maintain all your employee data on a cloud based records management system

Legal Employment Documents

A library of over 4,000 legal documents covering every employment issue

Health & Safety Compliance

We ensure you will pass all Health & Safety compliance audits and inspections

Workers' Compensation Coordination

Our proactive approach helps reduce premiums for Workers' Compensation claims

For more information visit our Members-Only Benefits Page [Click Here!](#)



"Being a member of the Town of Whitchurch-Stouffville Chamber of Commerce is very important for SCS Consulting Group Ltd. as a medium sized business operating in York Region. Through the meetings and networking events offered by the Chamber, it allows us to be part of an active business community and keeps our finger on the pulse as far as current issues and any topics relevant to our industry and development."



Business Excellence Awards

The Chamber will recognize Business Excellence at the annual Business Excellence Awards Ceremony in October. The Chamber will be calling for candidate enterprises to be nominated.

The categories will be:

- Best Large Business
- Best Small Business
- Best New Business
- Best Not-for-Profit
- Entrepreneur of the Year.

If you have any candidates in mind please advise the Chamber office. Nominating a fellow Chamber Member has never been easier. [Click Here](#) Deadline for nominations is July 29th.

Invitation

I invite your input about any topic you think we should consider featuring in future networking events.

If you would like to serve on one of our committees - Membership, Governance, Events, Marketing/Communications please contact me. harry@stouffvillechamber.ca

Events Coming Up

You should mark your calendar for these upcoming events that you will not want to miss! You may even want to invite some colleagues as guests are always welcome.

June 6

Golf Day -Stouffville Chamber of Commerce & Markham Board of Trade at Sleepy Hollow Golf Club & Country Club, 13242 Tenth Line, Stouffville. Registration is available online for:

- Golf & Reception
- Reception Only

June 14

Colossal Networking Event
The Manor in King City
Registration is available online

October 19

Business Recognition Awards - We are now seeking nominations for candidates that qualify in the four categories. If you wish to nominate a business for recognition or an individual as Entrepreneur of the Year, [Click Here!](#)

December 9

Annual Christmas Luncheon - Plan to reward or entertain your staff, customers or clients at the 2016 Christmas Luncheon, which will be at the Granite Golf Club. You won't want to miss this Christmas treat.

For the latest, most up to date information on any of our events, visit the events page of our website: <http://stouffvillechamber.ca/events-2/>

Thank you to our Corporate Sponsors:



Travel to China

The Chamber is promoting Travel to China. This is an unbelievable opportunity and the cost is most affordable. The Chamber fully endorses this experience to see China and its wonders for less than \$2,500 Canadian - everything included. The next trip leaves in October and you should not miss this first class exposure to a powerful country that is leading in so many ways that we are not aware. See the promotion on the web site. For all the first class details visit our website: <http://stouffvillechamber.ca/china-trip-2016/>

Join us for an adventure to...



China
Beijing • Shanghai • Suzhou • Hangzhou

October 1-12, 2016
\$2,299*

Including:

- Round-trip International airfare from Toronto Pearson International Airport.
- 4 & 5 star hotels.
- 3 full meals per day.
- English speaking tour guide.
- Deluxe tour bus.
- Entrance fees for attractions.

*Per person based on twin sharing.
Single supplement: \$500. Non-Members add \$200.

**Registration Deadline
for this trip is
July 4, 2016**

