

Mayor Meets With Chamber Board of Directors



Mayor Justin Altmann met with the Chamber Board of Directors on May 24 for the annual update of the Mayor's vision for developments in Whitchurch Stouffville.

The Mayor shared his vision with the Board and unfortunately, it includes the Provincial restrictions on developable lands that will hold down industrial and commercial development.

The final report of the review from the Province is due at end of June and there are no prospects foreseen for the next 10 years to reduce the restrictions.

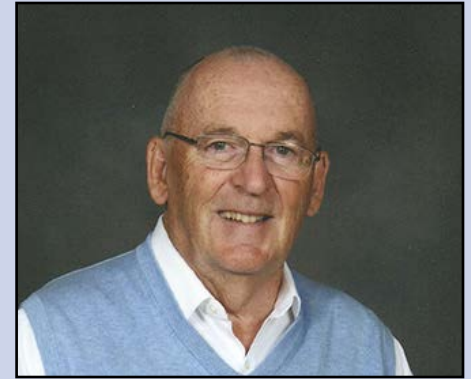
Residential property will continue to be developed and the Town is left to deal with the 300 acres it has currently, to satisfy new commercial and industrial demands.

Annual Golf Day - June 20th



For a wider networking opportunity, we are co-hosting the annual golf day with the Markham Board of Trade on June 20. The

golf day will take place at Rolling Hills Golf Course, which is a Clublink Course. We are adding a new feature to attract those who are not comfortable playing or don't have time to play 18 holes. There will be an opportunity to start later in the day and play just 9 holes. If golf is not your thing, you can come just for the après golf cocktails and BBQ. On a sunny day it will be an outdoor opportunity to meet and greet new and fellow Chamber Members. There are also some advertising opportunities to sponsor a hole. If you are interested in becoming a sponsor call the Chamber. Online registration for this event is open. [Click Here!](#)



Business News

Over the summer we will be planning two new events for Members to network and learn. The first event will be called Round Tables where various topics of interest to Members will be discussed in a round table format as a learning experience with a discussion leader at each table followed by a networking reception. Topics are not confirmed so if you have a topic to suggest please let Executive Director Harry Renaud know by emailing: harry@stouffvillechamber.ca.

The second event we are planning for September 15th is a "Power Hour Breakfast" where we will have the leaders representing the federal, provincial, regional and municipal governments at one table for an hour to answer your questions. Details will be confirmed and sent to you in August.

Harry Renaud- Executive Director
harry@stouffvillechamber.ca

Welcome New Members

- The Helping You Move Team
- Norris Concierge Services
- Canada-Wide Reinforcing Steel
- Laugh Out Loud Kids Playground
- Butler & Baird Ltd.

Thank you to all our Corporate Sponsors:





**Colossal Chamber
NETWORKING EVENT**
JUNE 13, 2017 | 5:30 - 7:30pm
The Manor | 16750 Weston Rd. Kettleby

**5 REASONS
TO BE THERE!**

1. Largest York Region Networking Event
2. Dozens of Exhibitors
3. York Region Business Excellence Awards
4. Fabulous Food & Drinks
5. Great Door Prizes

Colossal Chamber Event

Colossal Chamber – Networking Event is coming up on June 13th. This will be a great opportunity to join over 400 business people at York Region’s largest business networking event. For more details and to register online [Click Here!](#)



Strawberry Festival

The Chamber will participate in the July 1 Stouffville Strawberry Festival in partnership with the Ontario Berry Growers Association represented by Willow Tree Farms. The objective of the Chamber is to demonstrate the business aspects of berry growers at York Region’s largest strawberry festival. Patrons will be able to purchase fresh strawberries as well as learn about berry growing and pick up some delicious recipes.

April Luncheon with Canada’s Minister of Health Jane Philpott

Stouffville Chamber of Commerce hosted a luncheon on April 26th with Minister Jane Philpott. At the event over 100 Chamber Members and guests enjoyed a buffet lunch and a very informative update on how the Government is approaching our national health issues and encouraging innovation of all sorts, to contribute to the solutions that are necessary.

Federal Health Minister Jane Philpott outlined the ongoing need for innovations in Canada’s Health Care System and praised several of the bright minds in Canada that are contributing to innovations occurring in Canada’s Health Care System.

Minister Philpott raved about what is happening and how much hard work is being devoted to improve our National Health Care System. She illustrated examples in Manitoba, Newfoundland/Labrador and



indigenous issues in northern Saskatchewan. Her energetic speech demonstrated the enthusiasm with which she approaches her broad and complex responsibilities.

It was an honor to have Stouffville’s own Minister Philpott, a past family physician and/or colleague to many in the audience as our guest speaker.



2017 Business Recognition Awards

Call For Nominations

The Chamber will recognize Business Excellence at the annual Business Recognition Awards Ceremony on Tuesday November 14th. at a dazzling event which will be held once again at the Canadian Legion.

The Chamber is now calling for nominations of enterprises in Whitchurch-Stouffville.

The Five Categories Are:

- Best Large Business (+10 employees)
- Best Small Business (-10 employees)
- Best New Business
- Best Not-for-Profit
- Entrepreneur of the Year.

Nominating a fellow Chamber Member has never been easier [Click Here!](#) Deadline for nominations is July 28th.



Ontario Budget

The Ontario budget was not so much a business budget as it was a social budget. There were no significant provisions for or changes from anything that has an impact on business. The big ticket items were in infrastructure and medical areas.

M2M Promotions & Discounts

Make sure to review and share with your staff the popular and exclusive M2M Promotions and Discounts and take advantage of some special deals from other Members.



The Member to Member promotions and discounts program is an excellent opportunity for you to reach out to other Members with a coupon offer. This is an electronic (pdf) listing which is distributed to all Members quarterly showing coupon offers to Members from fellow Members. The next listing will be published early June 2017. The deadline to join is May 17th. Give the Chamber a call and arrange to be included in the next issue.

Advocacy Updates

The Minister of Health Jane Philpott hosted a meeting on April 26th with all interested parties about the status and needs for better Broadband service in to community of Whitchurch-Stouffville.

There were representatives from the Federal Government, Provincial Government, York Region and the Town of Whitchurch-Stouffville who gave presentations on their respective responsibilities and needs pertaining to the Federal Government's invitation for application for funding.



York Region has submitted an Application for \$16.5M to assist with its current project in process. There was some consensus that we are about 2 years away from improving Broadband services equitably in our area.

Outdoor Electronic Message Centre



Train Station on Main Street. The goal of the Message Centre is to draw attention to local activities, events, special occasions, business and aid in the revitalization of downtown.

The Message Center is the Chamber's way to commemorate the 150th Birthday of Canada with a legacy communications message center.

The Message Centre will provide the Town and Community Organizations with time on the electronic message centre to promote their events and happenings at no cost. There will be commercial messages available for any business located in Whitchurch-Stouffville to purchase. The Chamber will manage the Message Centre and its daily operations. If you are interested in purchasing space contact the Chamber.

The Board of Directors is very pleased to announce that Town Council approved the installation of an outdoor, full color, electronic Message Centre at the strategically located Go

It is expected to be installed and operating for July 1st.

Member Only Benefits

Part of the Chamber's value proposition is the Benefits that are offered to Members. Too often these are overlooked and should be reviewed to see if they afford you some advantage. Each benefit is outlined on the Website and provides a summary of the offering and benefits to you, and your employees. [Click Here](#)



Chamber eLearning offers hundreds of online courses covering strategy, accounting and finance, management skills and leadership, sales and marketing, human resources, health and safety and Desktop PC topics. Courses are available 24/7 from home or office. Self-paced internet learning is the

lowest cost, yet most effective training available anywhere.

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- [Desktop Training](#)
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The Stouffville Chamber Membership Update

Two years ago the Chamber was an association of 225 Members. I am pleased to report that as of March 31 our roster has exceeded 250 business members. This growth is symbolic of the growth that Stouffville industry is experiencing but it is remarkable compared to so many other Chambers who are experiencing a membership decline.

The Stouffville industrial, commercial, professional and retail components are made up of primarily small enterprises. Small enterprise as defined by 10 or less employees. This is a dynamic that bodes well for business growth, which the Chamber fosters. Our Membership has grown by 25 new members thus far in 2017.

If you have business contacts in Stouffville or who conduct business in Stouffville, who are not Members of the Chamber, it behooves you to encourage them to join. The Chamber is more valuable to each individual Member if we are larger.

Here is a link to our promotional video <https://vimeo.com/user10144522/stouffville-chamber-of-commerce-membership-invitation> Feel free to distribute to anyone you think may benefit from joining the Chamber.



Ultimate Networking Card

Being a Member of the Stouffville Chamber of Commerce includes a special, member-only privilege: the York Region Ultimate Networking Card. Holders of this card are entitled to attend any event scheduled by each of the nine different Chamber groups in York Region, at member pricing. Maximize your networking opportunities and see your business grow!



Directors Resign

The Board of Directors announced the resignations of Danny Huang and Patrick Straw as Directors.

Danny Huang will be leaving the Board, as Past President, as he has accepted a new position with TD Bank away from Whitchurch Stouffville. Patrick Straw resigned as Secretary and has also changed employment and is leaving Stouffville.

The Board sincerely thanks both men for their unselfish contribution to the Chamber and Board of Directors and wishes them well in their new careers.

Events Calendar 2017

I am very excited to announce that the Events Committee has recommended an exciting calendar of events for 2017. We will host a significant event every month (excluding July and August) for Members to network and enjoy.

Colossal Chamber Event

June 13th (5:30 to 7:30 p.m.)
The Manor
16750 Weston Road, Kettleby

Register online [Click Here](#)

Annual Golf Day with Markham Board of Trade

June 20th
Rolling Hills Golf Club
12808 Warden Ave., Stouffville

Register online [Click Here](#)

Strawberry Festival

July 1 - 2nd

Power Breakfast

September 15th
Meadowbrook Golf Club
11939 Warden Ave., Gormley
More Details to Follow

Round Tables

October
More Details to Follow

Business Recognition Awards

November 14th.
Royal Canadian Legion
150 Mostar St. Stouffville
More Details to Follow

Committee Volunteers

The Chamber has a number of Committees that are made up from Member volunteers. The committees are Membership, Events, Marketing and Advocacy. Each Committee is chaired by a Director of the Board.

The Committees advise on various issues under the topic to ensure that the membership is best served. The Committees meet 2-3 times a year. If you are interested to serve on a Committee, please advise the Executive Director, Harry Renaud at: harry@stouffvillechamber.ca



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Follow us on [Facebook](#) to stay on top of all the developments.



FREE LEARN Seminar Series Optimizing Your Business Resources

This seminar series put on by YSBEC is designed to help you effectively build relationships (both through online and offline interaction) and drive sales.

Today's marketplace requires a strategic and different approach to building your sales funnel. It requires integrated online and offline strategies to build lasting and productive relationships that drive sales.

For a full list of all the different seminars, there descriptions, dates, locations and times [Click Here](#)



FREE Women In Business Webinar Series

The York Small Business Enterprise Centre (YSBEC) in conjunction with the Newmarket Chamber have put together a FREE Women in Business Webinar Series.

Whether you are a women in business, looking to do business with female business owners or a fellow entrepreneur – everyone will get something out of this webinar series.

Join Samantha King as she shares her expertise on these three webinars focused on Women In Business.

More details are available on our website. [Click Here](#)