

## Annual Christmas Luncheon



You won't want to miss the annual Christmas luncheon being held this year on December 9 at the beautiful Granite Golf Club.

Gallucci Winery will provide their incredible wines, a FABULOUS Christmas turkey menu with all the fixins, Christmas carolling and there will be many door prizes to be won!

This event a great way to Celebrate the Season and entertain your employees, clients



and friends at this popular venue.

Registration in advance is required, you can register online [Click Here](#)

### Welcome New Members

- Abdul Moosa Professional Corporation
- Travepoint Enterprises Inc. Stouffville
- Paths To Vitality



### 6th Edition of Business News

It is impossible to write about Business News and not comment on the election of Donald Trump as President of the USA. No matter where you are on that election spectrum there will be an impact on business, including business in Canada. However, speculating now is not wise because of the wide swath of uncertainty. Trade, Climate Change, Carbon tax, Nafta etc. will all be affected and presumably have some impact on Canadian business.

Thank you to those Members who answered the call to volunteer on our committees. We now have a robust roster of volunteers who are working on Committees for your benefit.

One of the best ways you can make the Chamber stronger and more relevant is to read the communications we deliver and let me know your feedback. Your comments are very important, will be treated in confidence and I welcome them.

Hard to believe we are staring at the end of 2016 and 2017 in the face. Year-end means a lot of things beyond Season's Greetings. I hope it all ends well for you and your business.

Harry Renaud- Executive Director  
[harry@stouffvillechamber.ca](mailto:harry@stouffvillechamber.ca)



## 2016 Business Recognition Awards



The 2016 Business Recognition Awards was a huge success! This event is not only a great opportunity to celebrate the winners of 5 different Awards, plus honour long

standing Members, but also provides a great opportunity for Members to do some important networking. This celebration of business excellence is a tribute to the hard work, success and growth of businesses in our growing community. The Chamber is very proud to be associated with such endeavours.



Thank you to our Corporate Sponsors:





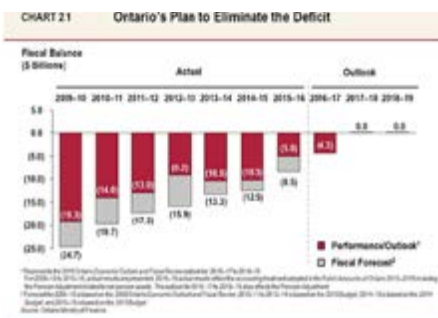
## Stouffville Chamber Members to be heard!

There is a great opportunity for Chamber Members to voice your opinion about business confidence in Ontario. We encourage you to participate in this important confidential survey to measure business outlook for Ontario. To complete the survey [click here](#)



## Ontario Economic Update

The Provincial Government released its 2016 Economic Review since it announced its Budget in the Spring. Unemployment in Ontario was 6.4% compared to 7.4% nationally. The Budget Deficit will be eliminated in 2017/18 and achieve a balanced budget in 2018/19. When is the election!!!! The Provincial debt will be \$317.9 Billion requiring interest payments of \$11.4 Billion or 8.3% of total expenses. You can read full report [click here](#)



## Stouffville Downtown Main Street Parking

A new Parking Enforcement Policy was introduced by Stouffville PARKING AUTHORITIES to provide long term parking for Downtown Main Street residents and employees of Main Street merchants. City Owned or leased parking lots will sell Permits allowing purchasers to park longer than the 3 hours of free parking. The new policy is being introduced aggressively to the concerns of business owners and landlords for the added costs to do business. Enforcement is underway but will require some review to correct certain anomalies that have arisen at the start. Any business owner who is impacted should contact Tamara Carlson at Town Hall.



## Advocacy Cap & Trade Will Be Introduced In Canada January 1, 2017



Those large companies who are carbon emitters know who they are and how to mitigate against the carbon taxes by buying and/or selling carbon credits. Small and medium size enterprises will feel the crunch through increased costs of building heating and air conditioning as well as directly for increased costs for fuel, hydro, natural gas, propane etc. The first year will certainly incur some interesting obstacles.

## M2M Promotions & Discounts

Make sure you have reviewed the very popular M2M Promotions and Discounts to take advantage of some special deals from other Members.

The Member to Member promotions and discounts program is an excellent opportunity for you to reach out to other Members with a coupon offer. This is an electronic (pdf) listing which is distributed to all Members quarterly showing coupon offers to Members from fellow Members. The next listing will be published early March 2017. The deadline to join is February 15th. Give the Chamber a call and arrange to be included in the next issue.







## Follow Us On Facebook

Don't wait for the next e-newsletter to get the latest scoop!

Follow us on [Facebook](#) to stay on top of all the developments.



## Small Business Too Big To Ignore

The Report is in. Some 20 Stouffville Chamber Members conducted a round table to discuss the obstacles and opportunities for small business. This was part of a Province wide project and the objective throughout the campaign was to identify and develop potential policy solutions to the most significant barriers to small business growth.. The Report Obstacles and Opportunities: The Importance of Small Business in Ontario is available on our website [Click here](#) to read the full report.

## Membership In The Chamber

The Chamber is the voice of Business in the Whitchurch Stouffville community, including Gormley. Membership is growing but should be larger considering the industry growth in our domain. We are offering an incentive of \$25 to anyone who introduces a potential new member. If you introduce a business to the Chamber and they become members, we will reward you with a \$25 payment.

Our campaign to attract new Members will use a recently produced video to promote and support membership in the Chamber. The link to the video is <https://vimeo.com/user10144522/stouffville-chamber-of-commerce-membership-invitation> Feel free to distribute to anyone you think may benefit from joining the Chamber.



## Two New Member Benefits Now Available!

We are always looking for ways to help you get more out of your Membership in the Stouffville Chamber of Commerce. There are 2 new companies that have been added to our benefits program. Check out the savings!



Chamber members save big with Novexco, the largest Canadian-owned national distributor of Office Products and Workplace Solutions in Canada. Get substantial savings to your business with a regular product list discounted up to 90% and additional online discounts off all other products. No delivery charges and no minimum order, next day delivery to most populated regions, a 30 day 'no hassle' return policy. Novexco are keen to provide your business 16,000 stocked product lines, with their simple online ordering system showing your net prices and live stock inventory.

**Enroll here** call 416-707-8951 or email: [wayne.mckenna@novexco.com](mailto:wayne.mckenna@novexco.com)



Chamber members are eligible to save up to 30% off the everyday public web price of Lenovo's entire product line of PC products and accessories. Take advantage of great deals on everything you need for your office and home, including all laptops, tablets, desktops, all-in-ones, workstations, servers, and accessories. This includes savings on top products, such as the award-winning ThinkPad laptops and innovative multimode YOGA tablets.

Chamber members also receive free ground shipping on all web orders, monthly limited-time special offers, access to energy-efficient green technologies, and award-winning service and support. Experience the Lenovo difference! For more information and easy ordering, call 1-888-315-7408, ext. 5221 or visit [Lenovo website](#). Be sure to check the website often - special offers change frequently.

### Travel 2017

The Chamber is promoting two travel opportunities. One to China and a second to Ireland because they offer such fantastic value at affordable prices.



Stouffville Chamber of Commerce / Travel Point Enterprises Inc. offer...

### TRAVEL CHINA 2017

Beijing • Shanghai • Suzhou • Hangzhou

12-Day Trip  
Only \$2,599\*

April 22 - May 03, 2017 (Registration deadline: Oct. 17th 2016)

**The Great Wall of China Awaits...  
Don't Miss Out!**

**China** is the place to see now. It is exotic, historical, safe and very modern. The trip offered to China is relatively short but you will get such an exciting exposure to a world you will find hard to believe. I can vouch for the diversity, the quality, the cleanliness, the efficiency and the pleasure of this trip. It truly is an opportunity not to be missed. As for

### Did You Know?

The Chamber communicates to you via regular e-mails, the web site and Facebook. The communications are related to what you, as a Member, have indicated to us are of interest to you. Our monitoring of the communications we produce suggests that many Members are ignoring the messages. I would encourage you to review the messaging as it contains information for your benefit.



Stouffville Chamber of Commerce / Travel Point Enterprises Inc. offer...

### Shades of Ireland

May 24 - June 2, 2017

Book Now & Save  
**\$200**  
Per Person

**Have you ever wanted to experience first hand the luck of the Irish?**

**Ireland**, what can be said? It is a charming, beautiful, hospitable and peaceful part of the world where hospitality and happiness are a staple.

These offerings are highly recommended by several Chambers of Commerce throughout North America and value is guaranteed.

### Is crowdfunding right for your business?



[Click Here](#) for details and to view.

### Events Calendar 2017

I am very excited to announce that the Events Committee has recommended an exciting calendar of events for 2017. We will host a significant event every month, starting in January (excluding July and August ) for Members to network and enjoy.



### Trust & Estate Planning (For Business Owners)

January 17th (7:00 p.m. to 9:00 p.m.) at Willow Springs Winery, 5572 Bethesda Rd. Stouffville

Guest Speaker: Stephanie Collins (Senior Manager Trust & Estate Representative for CIBC Trust Corporation)

As an accomplished business leader, you understand the value of careful planning for you and your family. You require superior retirement and estate planning advice in order to ensure a healthy financial future.

Registration is required in advance. Members cost: \$25. (plus HST) [Register Online](#)

### Annual York Region Budget Presentation – Breakfast

February 10th - More details to follow.

**“Networking Events  
Provide A Unique  
Opportunity To Meet Other  
Members In A Fun And  
Interactive Manner”**



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